

## Overview

Emissions Zero is the first and largest carbon management and offsetting company in China. We empower customers to measure their energy consumption and carbon footprints, identify and capture opportunities to reduce emission, and purchase carbon offsets from our portfolio of high quality projects to become carbon neutral.

Founded in 2008, Emissions Zero is headquartered in Shanghai but has served clients across China from Beijing to Hong Kong and has supported customers worldwide through its industry-leading web tools.

We are looking for an entrepreneurial, energetic individual to take Emissions Zero to the next level of success and impact. This will be a distinctive opportunity for someone to play an entrepreneurial, innovative role in building a competitive business while supporting China and the world's sustainable development.

## Business Manager (Full Time)

### The role

The Business Manager (EZBM) will be responsible for driving EZ's **day-to-day business operations** and for working closely with the company's Directors to development and implement new **strategic initiatives**.

The EZBM will be a confident, **independent leader** but will also work effectively in relationship-based **sales negotiations** and **collaborative team** settings.

**Location:** Shanghai, China

**Responsibility:** Marketing, Sales, Project Management, CRM

### Your skills

You must have:

- A track record of entrepreneurship (e.g. founding of a small business, NGO, student society, etc.)
- Ability to take initiative in pushing ideas and projects forward
- 1-2 years work experience preferable
- Mandarin fluency
- English fluency
- Minimum of a Bachelors Degree from a leading university
- A proven interest in sustainable development

Applicants should be available to start as soon as possible. A generous salary will be available to suitable candidates. All questions and applications should be sent to [employment@emissionszero.com](mailto:employment@emissionszero.com).

Please state your salary expectations, and your earliest start date.